South Natomas TMATM Board of Directors Meeting Wednesday, September 11, 2019 Meeting Minutes

I. Call to Order

SNTMA President Bill Vanderslice called the meeting to order at approximately 8:18AM on Wednesday, September 11, 2019 in the Third Floor Conference Room at 2150 River Plaza Drive in Sacramento, CA. Attending were Eduardo Cavazos, Dennis Deas, Jennifer Elwood, Joseph Lara, Lupita Ruiz, Bill Vanderslice and SNTMA staff Stephanie Merten and Jason Vitaich.

II. Approval of Previous Meeting's Minutes

A motion was made to approve the July 10, 2019 SNTMA Board Meeting Minutes. The motion was moved by Jennifer Elwood, seconded by Lupita Ruiz. The motion passed unanimously, 5:0.

III. New Business

A motion was made to approve Lupita Ruiz as SNTMA Secretary for the 2019 governance year. The motion was moved by Bill Vanderslice, seconded by Jennifer Elwood. The motion passed unanimously, 5:0

A motion was made to approve Dennis Deas of Sutter Health as a member of the SNTMA Board of Directors, replacing outgoing member Scott Little. The motion was moved by Jennifer Elwood, seconded by Joseph Lara. The motion passed unanimously, 5:0.

A motion was made to approve the Second Quarter 2019 SNTMA Financials (See attachment "A"). The motion was made by Lupita Ruiz, seconded by Eduardo Cavazos. The motion passed unanimously, 6:0.

Executive Director Jason Vitaich delivered the following report:

• 2019 dues collection is going well, overall. Increased levels of communication have been implemented in an effort to collect any and all outstanding dues.

Stephanie Merten delivered the following Membership Report:

Commuter Club

- o Continuing to identify enhancements
- Campaigns and events promoted through the Commuter Club (July/August)
 - o 7.29.19 Monthly Programs & Benefits email
- Programs (July/August)
 - o 45/46 carpool subsidies awarded for the months of July/August
 - o 25/28 Low Emissions subsidies awarded for the months of July/August

- o 8/7 transit subsidies awarded for the months of July/August
- o 3/1 Amtrak subsidies awarded for the months of July/August
- o 6/1 bike maintenance subsidies awarded for the months of July/August
- o 1/2 Walk subsidies awarded for the months of July/August
- o 2 residential car charging subsidies for the months of July/August
- o Monthly Facebook Contest entry thirteen entries/ten people

Meetings

o None

• Other

- o 7.31.19 Ice Cream Social at 2870 Gateway Oaks Drive
- o 8.21.19 Double-sized Ice Cream Social at 2030 W. El Camino
- o Delivered 167 Third Quarter promotional items for trip diary keepers

• August/September Activities

- O Delivered subsidy checks, Facebook prizes, weekly drawing gift Cards
- O September 24th Member Breakfast "Why Buy a Low Emissions Vehicle?"

IV. Adjourn

The meeting adjourned at approximately 8:54AM. The next SNTMA Board meeting is scheduled for Wednesday, October 9, 2019 at 8:00 AM at 2150 River Plaza Drive, Sacramento, CA.

Respectfully submitted,

Lupita Ruiz SNTMA Secretary

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN. Statement of Financial Position

As of June 30, 2019

Substantially All Disclosures Required by GAAP Omitted

| | Jun 30, 19 |
|--|------------|
| ASSETS | |
| Current Assets | |
| Checking/Savings | |
| 10100 · Checking - River City Bank | 37,806.25 |
| 10200 · Liquid CD - River City Bank | 198,087.13 |
| 10400 · PayPal | 3,173.38 |
| 10900 · Money Market · Merrill Lynch | 44,987.06 |
| Total Checking/Savings | 284,053.82 |
| Accounts Receivable | |
| 11000 · Accounts Receivable | |
| 11020 · Grant Receivable | 16,816.00 |
| 11000 · Accounts Receivable - Other | 120,347.83 |
| Total 11000 - Accounts Receivable | 137,163.83 |
| Total Accounts Receivable | 137,163.83 |
| Other Current Assets | |
| 12505 · Employee Cash Advance | 25.88 |
| Total Other Current Assets | 25.88 |
| Total Current Assets | 421,243.53 |
| Fixed Assets | |
| 13000 · Furniture and Equipment | 6,395.05 |
| 13500 · Accumulated Depreciation | -9,853.49 |
| Total Fixed Assets | -3,458.44 |
| Other Assets | |
| 13100 · Website | 5,750.00 |
| 18000 · Merrill Lynch Reserve Account | 42,630.93 |
| Total Other Assets | 48,380.93 |
| TOTAL ASSETS | 466,166.02 |
| LIABILITIES & EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Credit Cards | |
| 20210 · Visa Credit Card | 205.10 |
| Total Credit Cards | 205.10 |
| Other Current Liabilities | |
| 20300 · Accrued Wages | 10,515.15 |
| 20400 - Deferred Revenue | 161,732.07 |
| 2100 · Payroll Liabilities | 84,00 |
| Total Other Current Liabilities | 172,331.22 |
| Total Current Liabilities | 172,536.32 |
| Total Liabilities | 172,536.32 |
| Equity | |
| 39000 · Net Assets | 251,680.37 |
| Net Income | 41,949.33 |
| net income | |
| Total Equity | 293,629.70 |

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN. SUPPLEMENTAL Statement of Activities January through June 2019

Substantially All Disclosures Required by GAAP Omitted

| Total Administrative Expenses | Total Payroll Expenses | 50425 · 401(k) Match | 50400 · Worker's Compensation Insurance | 50350 · Payroll Taxes | 50325 · Payroll Fees - Staff Resources | 50300 · Employee Benefits | Payroll Expenses | Total Salaries and Wages | 50130 · Bonus - Member Services Mgr | 50120 · Salary - Member Services Mgr | 50110 · Bonus - Executive Director | 50100 · Salary - Executive Director | Salaries and Wages | Administrative Expenses | Expense | Gross Profit | Total income | 40109 · Sac Metro Air Quality Grants | 40105 · SACOG Grant | 40103 · Developer Dues | 40102 · Tenant Dues | Income | Ordinary Income/Expense | |
|-------------------------------|------------------------|----------------------|---|-----------------------|--|---------------------------|------------------|--------------------------|-------------------------------------|--------------------------------------|------------------------------------|-------------------------------------|--------------------|-------------------------|---------|--------------|--------------|--------------------------------------|---------------------|------------------------|---------------------|--------|-------------------------|---------------|
| 39,675.98 | 8,563.88 | 1,088.85 | 234.75 | 2,377.80 | 550.83 | 4,311.65 | | 31,112.10 | 0.00 | 12,437.10 | 0.00 | 18,675.00 | | | | 95,866.03 | 95,866.03 | 0.00 | 15,000.00 | 0.00 | 80,866.03 | | | Apr - Jun 19 |
| 42,160.55 | 8,430.89 | 1,011.15 | 416.00 | 2,578.74 | 825.00 | 3,600.00 | | 33,729.66 | 0.00 | 13,498.47 | 0.00 | 20,231.19 | | | | 97,694.99 | 97,694.99 | 0.00 | 5,000.00 | 7,695.00 | 84,999.99 | | | Budget |
| 84,730.33 | 17,442.93 | 2,018.49 | 469.50 | 5,699.18 | 1,042.69 | 8,213.07 | | 67,287.40 | 0.00 | 26,900.60 | 0.00 | 40,386.80 | | | | 203,727.89 | 203,727.89 | 0.00 | 15,000.00 | 30,789.78 | 157,938.11 | | | Jan - Jun 19 |
| 84,320.10 | 16,860.78 | 2,022.30 | 831.00 | 5,157.48 | 1,650.00 | 7,200.00 | | 67,459.32 | 0.00 | 26,996.94 | 0.00 | 40,462.38 | | | | 190,390.02 | 190,390.02 | 0.00 | 5,000.00 | 15,390.00 | 170,000.02 | | | YTD Budget |
| 174,681.29 | 33,762.60 | 4,044.60 | 1,703.00 | 10,315.00 | 3,300.00 | 14,400.00 | | 140,918.69 | 2,000.00 | 53,993.93 | 4,000.00 | 80,924.76 | | | | 380,780.00 | 380,780.00 | 0.00 | 10,000.00 | 30,780.00 | 340,000.00 | | | Annual Budget |

Operating Expenses

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN. SUPPLEMENTAL Statement of Activities January through June 2019

Substantially All Disclosures Required by GAAP Omitted

| 51200 · Guaranteed Ride Home | Membership Programs & Outreach Subsidies | Total Operating Expenses | 52300 · Telephone and Utilities | 51750 · Staff Seminars and Travel | 51735 · Rent | Total 51730 · Professional Fees | 43406 · Bank Service and Finance Fees | 53405 · Legal | 53404 · Computer Adminstration (IT) | 53403 · Audit | 53401 · Accounting | 51730 ⋅ Professional Fees | 51725 · Office Expense | 51700 · Weals and Entertainment | 51050 ⋅ Insurance | 51025 · Dues and Subscriptions | 51015 · Depreciation | 51010 · Business Tax | 51000 · Automobile Expense | Ordinary Income/Expense | |
|------------------------------|--|--------------------------|---------------------------------|-----------------------------------|--------------|---------------------------------|---------------------------------------|---------------|-------------------------------------|---------------|--------------------|---------------------------|------------------------|---------------------------------|-------------------|--------------------------------|----------------------|----------------------|----------------------------|-------------------------|---------------|
| 0.00 | | 7,374.80 | 1,186.40 | 0.00 | 2,192.16 | 1,257.99 | 209.66 | 283.33 | 0.00 | 0.00 | 765.00 | | 595.46 | 138.03 | 1,326.00 | 190.00 | 488.76 | 0.00 | 0.00 | | Apr - Jun 19 |
| 150.00 | | 15,285.72 | 1,200.00 | 120.00 | 2,220.72 | 8,500.00 | 0.00 | 150.00 | 300.00 | 7,000.00 | 1,050.00 | | 600.00 | 75.00 | 2,100.00 | 150.00 | 90.00 | 110.00 | 120.00 | | Budget |
| 62.48 | | 14,350.81 | 1,977.98 | 23.83 | 4,384.32 | 4,057.07 | 219.88 | 906.67 | 1,285.52 | 0.00 | 1,645.00 | | 1,242.16 | 171.93 | 1,326.00 | 190.00 | 977.52 | 0.00 | 0.00 | | Jan - Jun 19 |
| 300.00 | | 22,133.00 | 2,400.00 | 240.00 | 4,413.00 | 10,000.00 | 0.00 | 300.00 | 600.00 | 7,000.00 | 2,100.00 | | 1,200.00 | 150.00 | 2,100.00 | 1,100.00 | 180.00 | 110.00 | 240.00 | | YTD Budget |
| 600.00 | | 34,053.00 | 4,800.00 | 500.00 | 8,883.00 | 13,000.00 | 0.00 | 600.00 | 1,200.00 | 7,000.00 | 4,200.00 | | 2,400.00 | 300.00 | 2,100.00 | 1,100.00 | 360.00 | 110.00 | 500.00 | | Annual Budget |

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN. SUPPLEMENTAL Statement of Activities

January through June 2019

Substantially All Disclosures Required by GAAP Omitted

| 51505 · Property Manager Appreciation | Outreach | Total Programs | 56008 ⋅ Bike Share Program | 56005 · Bike Safety Clinics | Programs | Total Subsidies | 56068 · High Efficiency Auto Subsidy | 56067 · Walking Subsidy | 56066 · Residential Car Charging Subsdy | 56055 · Capital Improvements Program | 56015 · Bike Subsidy - Maintenance | 56010 · Bike Subsidy - Purchase | Total 51500 · Transit | 51500 · Transit - Other | 51501 · Amtrak | 51500 · Transit | 51475 · RT Pass Subsidy | 51450 · Carpool Subsidy | 51400 · Vanpool Subsidy | Ordinary Income/Expense | |
|---------------------------------------|----------|----------------|----------------------------|-----------------------------|----------|-----------------|--------------------------------------|-------------------------|---|--------------------------------------|------------------------------------|---------------------------------|-----------------------|-------------------------|----------------|-----------------|-------------------------|-------------------------|-------------------------|-------------------------|---------------|
| 0.00 | | 424.10 | 424.10 | 0.00 | | 32,232.16 | 3,750.00 | 875.00 | 1,957.16 | 0.00 | 1,800.00 | 14,400.00 | 2,500.00 | 1,950.00 | 550.00 | | 0.00 | 6,950.00 | 0.00 | | Apr - Jun 19 |
| 0.00 | | 300.00 | 0.00 | 300.00 | | 45,830.00 | 3,750.00 | 0.00 | 3,000.00 | 7,500.00 | 3,600.00 | 16,250.00 | 3,000.00 | 2,250.00 | 750.00 | | | 8,250.00 | 330.00 | | Budget |
| 0.00 | | 1,468.41 | 1,268.41 | 200.00 | | 48,559.64 | 7,250.00 | 1,175.00 | 4,072.16 | 0.00 | 3,400.00 | 14,600.00 | 4,550.00 | 3,750.00 | 800.00 | | 150.00 | 13,300.00 | 0.00 | | Jan - Jun 19 |
| 0.00 | | 4,150.00 | 3,750.00 | 400.00 | | 75,410.00 | 7,500.00 | 0.00 | 6,000.00 | 15,000.00 | 7,200.00 | 16,250.00 | 6,000.00 | 4,500.00 | 1,500.00 | | | 16,500.00 | 660.00 | | YTD Budget |
| 700.00 | | 4,350.00 | 3,750.00 | 600.00 | | 134,570.00 | 15,000.00 | 2,000.00 | 10,000.00 | 30,000.00 | 14,400.00 | 16,250.00 | 12,000.00 | 9,000.00 | 3,000.00 | | | 33,000.00 | 1,320.00 | | Annual Budget |

Net Ordinary Income

Total Expense

83,502.23

111,539.27

162,106.18

199,984.10

374,419.29

12,363.80

-13,844.28

41,621.71

-9,594.08

6,360.71

Other Income/Expense

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN. SUPPLEMENTAL Statement of Activities January through June 2019

Substantially All Disclosures Required by GAAP Omitted

| | Apr - Jun 19 | Budget | Jan - Jun 19 | YTD Budget | Annual Budget |
|--|--------------|-----------|--------------|------------|---------------|
| nary income/Expense | | | | | |
| 51595 · Marketing and Promotion Mat. | | | | | |
| 52550 ⋅ Ice Cream Socials | 420.55 | 970.00 | 420.55 | 970.00 | 1,940.00 |
| 51595 · Marketing and Promotion Mat Other | 1,144.26 | 4,405.00 | 3,979.26 | 6,810.00 | 9,620.00 |
| Total 51595 · Marketing and Promotion Mat. | 1,564.81 | 5,375.00 | 4,399.81 | 7,780.00 | 11,560.00 |
| 51600 · Commuter Club | | | | | |
| 51590 · Commuter Club Incentives | 470.10 | 375.00 | 580.10 | 750.00 | 1,500.00 |
| 52541 ⋅ CC Website Development | 0.00 | 498.00 | 0.00 | 996.00 | 2,000.00 |
| 51600 · Commuter Club - Other | 0.00 | 0.00 | 1,582.04 | 0.00 | 0.00 |
| Total 51600 · Commuter Club | 470.10 | 873.00 | 2,162.14 | 1,746.00 | 3,500.00 |
| 51804 · Annual Meeting | | | | | |
| 51808 · Annual Member Recognition | 0.00 | | 1,460.00 | | |
| 51804 · Annual Meeting - Other | 679.94 | 0.00 | 2,845.70 | 0.00 | 4,000.00 |
| Total 51804 · Annual Meeting | 679.94 | 0.00 | 4,305.70 | 0.00 | 4,000.00 |
| 52400 · Sponsorship | 0.00 | 435.00 | 0.00 | 435.00 | 1,435.00 |
| 56002 · Bike Commute Month | 411.32 | 500.00 | 411.32 | 2,000.00 | 2,000.00 |
| 56003 · Quarterly Educational Lunches | 264.02 | 300.00 | 548.02 | 600.00 | 1,200.00 |
| 56070 · Facebook Contests and Incentive | 405.00 | 480.00 | 1,170.00 | 1,410.00 | 2,370.00 |
| Total Outreach | 3,795.19 | 7,963.00 | 12,996.99 | 13,971.00 | 26,765.00 |
| Taka Manakasakia December 9 Oktoork | 36 451 45 | 54 093 00 | 63 025 04 | 93 531 00 | 165 685 00 |
| | | | | | |

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN. SUPPLEMENTAL Statement of Activities January through June 2019

Substantially All Disclosures Required by GAAP Omitted

| 7,800.71 | -8,874.08 | 41,949.33 | -13,484.28 | 12,525.41 |
|---------------|------------|-------------------------|------------|--------------|
| 1,440.00 | 720.00 | 327.62 | 360.00 | 161.61 |
| 1,440.00 | 720.00 | 327.62 | 360.00 | 161.61 |
| 1,440.00 | 720.00 | 327.62 | 360.00 | 161.61 |
| | | | | |
| Annual Budget | YTD Budget | Jan - Jun 19 YTD Budget | Budget | Apr - Jun 19 |

Net Income

Net Other Income

Total Other Income

40200 · Interest Income

Ordinary Income/Expense

Other Income

Average Monthly Revenue Estimate Average Monthly Expense Estimate

ب

30,000.00

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN. Quarterly investment Policy Report As of June 30, 2019

| Business Banking Account | Total | Investment Type | Return (APR) | Maturity Date |
|--|---------------|-----------------|----------------------------|------------------|
| Cash in River City Checking | \$ 37,806.25 | Cash/Cash Eqv | 0.0.% | NA |
| Business Banking Account SubTotal \$ 37,806.25 | \$ 37,806.25 | | | |
| | | | investment | Maturity |
| Business Checking Account | Total | Investment Type | Investment Return (APR) | Maturity Date |
| Cash in PayPal \$ | \$ 3,173.38 | Cash/Cash Eqv | 0.0.% | NA |
| Business Checking Account SubTotal \$ 3,173.38 | \$ 3,173.38 | | | |
| Operating Reserve Account | Total | Investment Type | investment Return (APR) | Maturity Date |
| River City Bank Liquid CD \$ | \$ 198,087.13 | Cash/Cash Eqv | 0.31% | Monthly |
| Merrill Lynch Money Market \$ | \$ 44,987.06 | Cash/Cash Eqv | 0.08% | NA |
| Operating Reserve Account SubTotal \$ 243,074.19 | \$ 243,074.19 | | | |
| Capital Investment Account | Total | Investment Type | Investment Return (APR) | Maturity Date |
| Merrill Lynch Reserve Account \$ | \$ 48,380.93 | Cash/Cash Eqv | NA | NA |
| Change in investment Value \$ | \$ <u>-</u> | | | |
| Capital Investment Account Subtotal \$ | \$ 48,380.93 | | | |
| Grand Total \$ 332,434.75 | \$ 332,434.75 | | | |

| Change In Investment Value \$ - | Merrill Lynch Reserve Account \$ 48,380.93 Cash/Cash Eqv NA | pital Investment Account Total Investment Type Return (APR) | Investment N | Operating Reserve Account SubTotal \$ 243,074.19 | Merrill Lynch Money Market \$ 44,987.06 Cash/Cash Eqv 0.08% | River City Bank Liquid CD \$ 198,087.13 Cash/Cash Eqv 0.31% N | erating Reserve Account Total Investment Type Return (APR) | Investment N | Business Checking Account SubTotal \$ 3,173.38 | Cash in PayPal \$ 3,173.38 Cash/Cash Eqv 0.0.% | _ | investment. | Business Banking Account SubTotal \$ 37,806.25 | Cash in River City Checking \$ 37,806.25 Cash/Cash Eqv 0.0.% | siness Banking Account Total Investment Type Return (APR) |
|---------------------------------|---|---|--------------|--|---|---|--|--------------|--|--|---|-------------|--|--|---|
| | NA | R) Date | nt Maturity | | NA | Monthly | R) Date | nt Maturity | | NA | - | nt Maturity | | NA | R) Date |

| | | | Cash Flow Guidelines | iideiines | |
|---------------------------------|------------|-----------------------------|------------------------|-----------|---------|
| | | Months | | | |
| Account | Total (\$) | Available | Minimum Target Maximum | Target | Maximum |
| Business Banking Account | \$ 37,806 | 1.3 | 2 | ω | 4 |
| Business Checking Account | \$ 3,173 | 0.1 | | | |
| | | | | , | ò |
| Operating Reserve Account | \$ 243,074 | 8.1 | 4 | 9 | 12 |
| Capital Investment Account | \$ 48,381 | 1.6 | 0 | 3 | 6 |
| Total | \$ 332,435 | | | | |
| | | | | | |
| | Asset | Asset Allocation Guidelines | delines | | |
| Account | Total (\$) | Percentage | Minimum Target Maximum | Target | Maximum |
| Cash/Cash Equivalent | \$ 332,435 | 100% | 50% | 75% | 100% |
| Fixed Income | \$ - | 0% | 0% | 25% | 40% |
| | | | | | |

\$ 332,435

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN. A/R Aging Summary As of June 30, 2019

| | Current | 1 - 30 | 31 - 60 | 61 - 90 | > 90 | TOTAL |
|---|---------|--------|----------------|---------|----------------------|--------------------|
| Accounting Principals, Inc. | 0.00 | 0.00 | 0.00 | 0.00 | 609,30 | 609.30 |
| Agape Villages | 0.00 | 0.00 | 0.00 | 0.00 | 450.00 | 450.00 |
| Allegiant Development Company | 0.00 | 0,00 | 0.00 | 0.00 | 691.20 | 691.20 |
| American Funds-c | 0,00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| American Income Life Insurance Company | 0.00 | 0.00 | 0.00 | 0.00 | 450.00 | 450.00 |
| Anixter CA Office of Systems Integration | 0.00 | 0,00 | 0.00 | 0.00 | 900.00 1,344.75 | 900.00 |
| CA OSI | 0.00 | 0.00 | 0.00 | 0.00 | 4,013.70 | 4.013.70 |
| CA OSI 300 | 0.00 | 0,00 | 0.00 | 0.00 | 4,205,40 | 4,205.40 |
| CalHEERS | 0.00 | 0,00 | 0.00 | 0.00 | 0.00 | 0,00 |
| California Forward | 0.00 | 225.00 | 0,00 | 0,00 | 0.00 | 225,00 |
| California Human Development | 0.00 | 0.00 | 0.00 | 0.00 | 2,443.20 | 2,443.20 |
| California Urban Partnerships | 0.00 | 0.00 | 0.00 | 0.00 | 900.00 | 900.00 |
| Californians For Quality Early Learning | 0.00 | 0.00 | 0.00 | 0.00 | 2,325.00 | 2,325.00 |
| Carlson, Barbee & Gibson | 00,0 | 0.00 | 0.00 | 0.00 | 225.00 | 225.00 |
| Carlson, Barbee & Gibson (CB &G) | 0.00 | 0.00 | 225.00 | 0.00 | 0.00 | 225,00 |
| Carol Nygard & Associates | 0,00 | 0,00 | 0.00 | 0.00 | -237.90 | -237.9 |
| CGL | 0.00 | 00,0 | 0.00 | 0.00 | 1,054.35 | 1,054.3 |
| CH Robinson | 00,0 | 0.00 | 0,00 | 0.00 | 450.00 | 450.0 |
| City of Sacramento | 00.0 | 00.0 | 0.00 | 0.00 | 5,000.00 7,620.80 | 5,000.0 7,620.8 |
| Community Health Charities of CA | 0.00 | 0.00 | 0.00 | 0.00 | 900.00 | 900.0 |
| Dan Lafontaine | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.0 |
| Dan Parrish Insurance Services | 0.00 | 0.00 | 0.00 | 0.00 | 450.00 | 450.0 |
| Dept. of Food & Agriculture, State of CA | 0.00 | 0.00 | 0.00 | 0.00 | 0.28 | 0.2 |
| Dragados/Flatiron Joint Venture | 0.00 | 0.00 | 324.38 | 0.00 | 0.00 | 324.3 |
| EC Telecom | 0.00 | 0.00 | 0,00 | 0.00 | 450.00 | 450.0 |
| EKI Environment & Water, Inc. | 0.00 | 0.00 | 0.00 | 0.00 | 450.00 | 450.0 |
| Farmer's Rice Cooperative | 0.00 | 0,00 | 0.00 | 0.00 | 2,250.00 | 2,250.0 |
| FOODSCO #355 | 0.00 | 0.00 | 0.00 | 0,00 | 8,764.50 | 8,764.5 |
| Fortune School | 0.00 | 0,00 | 0,00 | 0.00 | 1,426.20 | 1,426.2 |
| Gallagher Bassett Services, Inc. | 0.00 | 0.00 | 0.00 | 0.00 | 2,110.80 | 2,110.8 |
| Global Options, Inc. | 0.00 | 0.00 | 0.00 | 0.00 | 900,00 | 900,0 |
| Harder + Company | 0.00 | 00,0 | 0,00 | 0.00 | 450.00 | 450.0 |
| HDR | 0.00 | 0,00 | 0.00 | 0.00 | -426,45 997.05 | -426,4 997.0 |
| Honeywell International Image Source | 0.00 | 0.00 | 0.00 | 0.00 | 450.00 | 450.0 |
| Integra | 0.00 | 0.00 | 0,00 | 0.00 | 990.60 | 990,6 |
| Integrated Charts, Inc. | 0.00 | 0.00 | 0.00 | 0.00 | 450,00 | 450.0 |
| JAMS | 0.00 | 0.00 | 0,00 | 0.00 | 1,055.25 | 1,055,2 |
| Johanson & Associates | 0.00 | 0.00 | 0.00 | 0.00 | 0,00 | 0.0 |
| Jones Lang LaSaile | 0.00 | 0.00 | 0,00 | 0.00 | 450,00 | 450,0 |
| JUDICIAL COUNCIL OF CALIFORNIA | 0.00 | 0.00 | 0.00 | 0.00 | 5,478.90 | 5,478.9 |
| Lewis, Brisbois, Bisgaard & Smith, LLP | 0.00 | 0.00 | 0.00 | 0.00 | 4,116.30 | 4,116,2 |
| LicenseLogix | 0.00 | 0.00 | 0.00 | 0.00 | 450.00 | 450.0 |
| March of Dimes | 0.00 | 0.00 | 0.00 | 0.00 | 450.00 | 450,0 |
| MOA Deposition Reporters | 0.00 | 0.00 | 0.00 | 0.00 | 687.90 | 687.9 |
| Morse, Geisler, Callister & Karlin, LLP | 0.00 | 0,00 | 0.00 | 0.00 | 450.00 | 450,0 |
| Morton & Pitalo | 0.00 | 0.00 | 0.00 | 0.00 | 450.00 | 450.0 |
| Motor Vehicle Software Corp. | 0.00 | 0.00 | 0.00 | 0.00 | 450.00 | 450.0 |
| Mott MacDonald NCS Pearson, Inc. | 0.00 | 0.00 | 0.00 | 0.00 | 735.00 545.70 | 735.0 545.1 |
| NCS Pearson, Inc. New Horizons Computer | 0.00 | 0.00 | 0.00 | 0.00 | 2,361.32 | 2,361,3 |
| Office of Systems Integration (OSI) | 0.00 | 0.00 | 0.00 | 0.00 | 1,580.40 | 1,580.4 |
| Passport Health Communications | 0.00 | 0,00 | 0.00 | 0.00 | 0.00 | 0.0 |
| PG & E | 0.00 | 0.00 | 0.00 | 0.00 | 8,893.05 | 8,893.0 |
| PG & E Natomas Park | 0.00 | 0,00 | 0,00 | 0.00 | 1,250.00 | 1,250.0 |
| Phlebotomy Training Specialists, LLC | 0.00 | 0.00 | 0.00 | 0.00 | 450.00 | 450. |
| Quorum Technologies | 9.00 | 0.00 | 0.00 | 0.00 | 900.00 | 900, |
| Rand Worldwide | 0.00 | 0.00 | 0.00 | 0.00 | 450.00 | 450.6 |
| Ratto Law Firm | 0.00 | 0.00 | 0.00 | 0,00 | 500,20 | 500, |
| Sac Region Comm To End Homelessness | 0.00 | 0.00 | 0.00 | 0.00 | 1,875.00 | 1,875. |
| Sacramento Area Council Govts | 0.00 | 0.00 | 15,000.00 | 0.00 | 16,816.00 | 31,816, |
| Sacramento Metropolitan Air Quality | 0.00 | 0.00 | 0.00 | 0.00 | -500.00 | -500. |
| State Street | 0.00 | 0.00 | 0.00 | 0.00 | 10,131.00 | 10,131. |
| Sutter Suite 150 | 0.00 | 0,00 | 0.00 | 0.00 | 4,199.70 | 4,199. |
| Target Excellence | 0.00 | 0.00 | 0.00 | 0,00 | 450.00 | 450. |
| Thanh T. Foxx, Inc. | 0.00 | 0.00 | 0.00 | 0.00 | 450.00 | 450.0 |
| Vine Solutions, Inc. | 0.00 | 0.00 | 0.00 450.00 | 0.00 | 0.00 | 900.0 |
| Vine Solutions, Inc. 2 | 0.00 | 0.00 | 450.00 6.00 | 0.00 | 450.00 | 450.0 450.0 |
| | | | | | | |
| Wilney & O'Reilly XEROX | 0.00 | 0.00 | 0.00 | 0.00 | 1,000.80 | 1,000.8 |

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN. A/R Aging Detail As of June 30, 2019

| | Туре | Date | Num | Name | Terms | Due Date | Aging | Open Balance |
|-----------------------|------------------------------------|--------------------------|--------------------------|---|--------------------------------------|--------------------------|------------|---|
| Current | | | , and a second | | | | | Total Control of the |
| Total Current | | | | | | | | |
| 1 - 30 | | | | | | | | |
| | Invoice Invoice | 06/11/2019 06/11/2019 | 1745 1746 | ACLU California Forward | Due Upon Receipt Due Upon Receipt | 06/11/2019 06/11/2019 | 19 19 | 405.15 225.00 |
| Total 1 - 30 | nivoice | 00/11/2015 | 1740 | California P Oi ward | Due opon Necespt | 00/11/2015 | 15 | 630.15 |
| 31 - 60 | | | | | | | | 000.10 |
| | Invoice | 05/15/2019 | 1736 | Carlson, Barbee & Gibson (CB &G) | Due Upon Receipt | 05/15/2019 | 46 | 225.00 |
| | Invoice | 05/15/2019 | 1738 | Dragados/Flatiron Joint Venture | Due Upon Receipt | 05/15/2019 | 46 | 324.38 |
| | Invoice | 05/15/2019 | 1739 | Vine Solutions, Inc. 2 | Due Upon Receipt | 05/15/2019 | 46 | 450.00 |
| | Invoice | 05/16/2019 | 1742 | Sacramento Area Council Govts | Due Upon Receipt | 05/16/2019 | 45 | 5,000.00 |
| | Invoice | 05/16/2019 | 1743 | Sacramento Area Council Govts | Due Upon Receipt | 05/16/2019 | 45 | 5,000.00 |
| | Invoice | 05/16/2019 | 1744 | Sacramento Area Council Govts | Due Upon Receipt | 05/16/2019 | 45 | 5,000.00 |
| Total 31 - 60 | | | | | | | | 15,999.38 |
| 61 - 90 | | | | | | | | |
| Total 61 - 90 > 90 | | | | | | | | |
| > 90 | invoice | 01/01/2010 | 105 | Johanson & Associates | Due Upon Receipt | 01/01/2010 | 3,467 | 350.00 |
| | Invoice | 01/01/2015 | 839 | PG & E Natomas Park | out open recoupt | 01/01/2015 | 1,641 | 350.00 |
| | General Journal | 03/31/2015 | PB0315-05 | American Funds-c | | | ., | 940.16 |
| | General Journal | 04/01/2015 | PB0415-01 | American Funds-c | | | | -940.16 |
| | Invoice | 05/06/2015 | 900 | Californians For Quality Early Learning | Due Upon Receipt | 05/06/2015 | 1,516 | 175.00 |
| | Invoice | 05/06/2015 | 901 | Sac Region Comm To End Homelessness | Due Upon Receipt | 05/06/2015 | 1,516 | 175.00 |
| | Invoice | 01/01/2016 | 941 | California Human Development | Due Upon Receipt | 01/01/2016 | 1,276 | 610.80 |
| | Invoice | 01/01/2016 | 962 | Comcast | Due Upon Receipt | 01/01/2016 | 1,276 | 1,385.60 |
| | Invoice | 01/01/2016 | 966 | Californians For Quality Early Learning | Due Upon Receipt | 01/01/2016 | 1,276 | 350.00 |
| | Invoice | 01/01/2016 | 1032 | New Horizons Computer | Due Upon Receipt | 01/01/2016 | 1,276 | 592,97 |
| | Invoice | 01/01/2016 | 1068 | Sac Region Comm To End Homelessness | Due Upon Receipt | 01/01/2016 | 1,276 | 350.00 |
| | Invoice Credit Memo | 01/01/2016 | 1080 | Thanh T. Foxx, Inc. | Due Upon Receipt | 01/01/2016 07/13/2016 | 1,276 | 350.00 |
| | | 07/13/2016 10/14/2016 | 1114 1102251490 | Ratto Law Firm Sacramento Area Council Govts | | 07/13/2016 | 1,082 | -87.50 -14,460.87 |
| | Payment Invoice | 01/02/2017 | 1153 | California Human Development | Due Upon Receipt | 01/02/2017 | 909 | 916.20 |
| | Invoice | 01/02/2017 | 1156 | Californians For Quality Early Learning | Due Upon Receipt | 01/02/2017 | 909 | 450.00 |
| | Invoice | 01/02/2017 | 1173 | Comcast | Due Upon Receipt | 01/02/2017 | 909 | 2,078.40 |
| | Invoice | 01/02/2017 | 1177 | Californians For Quality Early Learning | Due Upon Receipt | 01/02/2017 | 909 | 450.00 |
| | Invoice | 01/02/2017 | 1271 | Sac Region Comm To End Homelessness | Due Upon Receipt | 01/02/2017 | 909 | 450.00 |
| | Invoice | 01/02/2017 | 1280 | Sutter Suite 150 | Due Upon Receipt | 01/02/2017 | 909 | 2,099.85 |
| | Payment | 01/27/2017 | 1079050 | Passport Health Communications | | | | -2,054.70 |
| | Payment | 02/28/2017 | 1102324419 | Sacramento Area Council Govts | | | | -14,874.00 |
| | General Journal | 03/31/2017 | PB062016-2 | Passport Health Communications | | | | 2,054,70 |
| | Invoice | 06/30/2017 | 1316 | Sacramento Area Council Govts | Due Upon Receipt | 06/30/2017 | 730 | 14,874.00 |
| | Invoice | 07/19/2017 | 1312 PB0316-15 | Dept. of Food & Agriculture, State of CA Sacramento Area Council Govts | Due Upon Receipt | 07/19/2017 | 711 | 0.28 14,460.87 |
| | General Journal General Journal | 12/31/2017 12/31/2017 | PB0516-15 PB062016-13 | Sacramento Area Council Govts | | | | 16,816.00 |
| | Invoice | 01/02/2018 | 1327 | American Income Life Insurance Company | Due Upon Receipt | 01/02/2018 | 544 | 450.00 |
| | Invoice | 01/02/2018 | 1329 | Anixter | Due Upon Receipt | 01/02/2018 | 544 | 450.00 |
| | Invoice | 01/02/2018 | 1357 | California Urban Partnerships | Due Upon Receipt | 01/02/2018 | 544 | 450.00 |
| | Invoice | 01/02/2018 | 1358 | Californians For Quality Early Learning | Due Upon Receipt | 01/02/2018 | 544 | 450,00 |
| | Invoice | 01/02/2018 | 1376 | Comcast | Due Upon Receipt | 01/02/2018 | 544 | 2,078.40 |
| | Invoice | 01/02/2018 | 1378 | Community Health Charities of CA | Due Upon Receipt | 01/02/2018 | 544 | 450.00 |
| | Invoice | 01/02/2018 | 1381 | Dan Parrish Insurance Services | Due Upon Receipt | 01/02/2018 | 544 | 450.00 |
| | Invoice | 01/02/2018 | 1399 | Gallagher Bassett Services, Inc. | Due Upon Receipt | 01/02/2018 | 544 | 1,055.40 |
| | Invoice | 01/02/2018 | 1401 | Global Options, Inc. | Due Upon Receipt | 01/02/2018 | 544 | 450.00 |
| | Invoice | 01/02/2018 | 1428 | JUDICIAL COUNCIL OF CALIFORNIA | Due Upon Receipt | 01/02/2018 | 544 | 2,739.45 |
| | Invoice | 01/02/2018 | 1448 | New Horizons Computer | Due Upon Receipt | 01/02/2018 | 544 | 1,768.35 |
| | Invoice Invoice | 01/02/2018 | 1451 1462 | Office of Systems Integration (OSI) PG & E | Due Upon Receipt Due Upon Receipt | 01/02/2018 01/02/2018 | 544 544 | 790.20 3,607.65 |
| | Invoice | 01/02/2018 | 1462 | PG & E Natomas Park | Due Upon Receipt | 01/02/2018 | 544 | 450.00 |
| | Invoice | 01/02/2018 | 1466 | Quorum Technologies | Due Upon Receipt | 01/02/2018 | 544 | 450.00 |
| | Invoice | 01/02/2018 | 1473 | Sac Region Comm To End Homelessness | Due Upon Receipt | 01/02/2018 | 544 | 450.00 |
| | Invoice | 01/02/2018 | 1488 | Sutter Suite 150 | Due Upon Receipt | 01/02/2018 | 544 | 2,099.85 |
| | Invoice | 01/02/2018 | 1507 | Vine Solutions, Inc. | Due Upon Receipt | 01/02/2018 | 544 | 450.00 |
| | Payment | 01/24/2018 | | CalHEERS | | | | -6,923.85 |
| | Invoice | 03/31/2018 | 1513 | CalHEERS | Due Upon Receipt | 03/31/2018 | 456 | 6,923.85 |
| | | | | | | | | |

For Management Purposes Only

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN. A/R Aging Detail As of June 30, 2019

| Credit Memo | 03/31/2018 | 1522 | Johanson & Associates | | 03/31/2018 | 456 | -350.00 |
|----------------------------|--------------------------|---------------------|---|--------------------------------------|--------------------------|------------|---------------------|
| General Journal | 07/31/2018 | PB062016-14 | Thanh T. Foxx, Inc. | | | | -350.00 |
| Payment | 08/07/2018 | 1103019409 | Sacramento Metropolitan Air Quality | | | | -500.00 |
| Payment | 11/02/2018 | 003530244 | Dan Lafontaine Dan Lafontaine | | | | -919.45 |
| General Journal Invoice | 11/02/2018 01/02/2019 | PB062016-13 1532 | Accounting Principals, Inc. | Due Upon Receipt | 01/02/2019 | 179 | 919.45 609.30 |
| Invoice | 01/02/2019 | 1532 | Agape Villages | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1538 | Allegiant Development Company | Due Upon Receipt | 01/02/2019 | 179 | 691.20 |
| Invoice | 01/02/2019 | 1541 | Anixter | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1562 | CA Office of Systems Integration | Due Upon Receipt | 01/02/2019 | 179 | 1,344.75 |
| Invoice | 01/02/2019 | 1563 | CAOSI | Due Upon Receipt | 01/02/2019 | 179 | 4.013.70 |
| Invoice | 01/02/2019 | 1564 | CA OSI 300 | Due Upon Receipt | 01/02/2019 | 179 | 4,205,40 |
| Invoice | 01/02/2019 | 1572 | California Urban Partnerships | Due Upon Receipt | 01/02/2019 | 179 | 450,00 |
| Invoice | 01/02/2019 | 1573 | Californians For Quality Early Learning | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1576 | Carlson, Barbee & Gibson | Due Upon Receipt | 01/02/2019 | 179 | 225.00 |
| Invoice | 01/02/2019 | 1581 | CGL | Due Upon Receipt | 01/02/2019 | 179 | 1,054.35 |
| Invoice | 01/02/2019 | 1582 | CH Robinson | | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1588 | City of Sacramento | Due Upon Receipt | 01/02/2019 | 179 | 5,000.00 |
| Invoice | 01/02/2019 | 1589 | Comcast | Due Upon Receipt | 01/02/2019 | 179 | 2,078.40 |
| Invoice | 01/02/2019 | 1591 | Community Health Charities of CA | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1600 | EC Telecom | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1602 | EKI Environment & Water, Inc. | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1606 | Farmer's Rice Cooperative | Due Upon Receipt | 01/02/2019 | 179 | 2,250.00 |
| Invoice | 01/02/2019 | 1610 | FOODSCO #355 | Due Upon Receipt | 01/02/2019 | 179 | 8,764.50 |
| Invoice | 01/02/2019 | 1611 | Fortune School | Due Upon Receipt | 01/02/2019 | 179 | 1,426.20 |
| Invoice | 01/02/2019 | 1612 | Gallagher Bassett Services, Inc. | Due Upon Receipt | 01/02/2019 | 179 | 1,055.40 |
| Invoice | 01/02/2019 | 1614 | Global Options, Inc. | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice Invoice | 01/02/2019 | 1619 1626 | Harder + Company | Due Upon Receipt | 01/02/2019 01/02/2019 | 179 179 | 450.00 997.05 |
| Invoice | 01/02/2019 | 1629 | Honeywell International Image Source | Due Upon Receipt Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1632 | Integrated Charts, Inc. | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1635 | JAMS | Due Upon Receipt | 01/02/2019 | 179 | 1.055.25 |
| invoice | 01/02/2019 | 1638 | Jones Lang LaSalle | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1640 | JUDICIAL COUNCIL OF CALIFORNIA | Due Upon Receipt | 01/02/2019 | 179 | 2.739.45 |
| Invoice | 01/02/2019 | 1648 | Lewis, Brisbois, Bisgaard & Smith, LLP | Due Upon Receipt | 01/02/2019 | 179 | 4,116.30 |
| Invoice | 01/02/2019 | 1649 | LicenseLogix | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1655 | March of Dimes | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1658 | MOA Deposition Reporters | Due Upon Receipt | 01/02/2019 | 179 | 687.90 |
| Invoice | 01/02/2019 | 1659 | Morse, Geisler, Callister & Karlin, LLP | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1660 | Morton & Pitalo | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1661 | Motor Vehicle Software Corp. | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1662 | Mott MacDonald | Due Upon Receipt | 01/02/2019 | 179 | 735,00 |
| Invoice | 01/02/2019 | 1664 | NCS Pearson, Inc. | Due Upon Receipt | 01/02/2019 | 179 | 545.70 |
| Invoice | 01/02/2019 | 1668 | Office of Systems Integration (OSI) | Due Upon Receipt | 01/02/2019 | 179 | 790,20 |
| Invoice | 01/02/2019 | 1679 | PG & E | Due Upon Receipt | 01/02/2019 | 179 | 5,285.40 |
| Invoice | 01/02/2019 | 1680 | PG & E Natomas Park | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1681 | Phlebotomy Training Specialists, LLC | Due Upon Receipt | 01/02/2019 | 179 | 450,00 |
| Invoice | 01/02/2019 | 1684 | Quorum Technologies | Due Upon Receipt | 01/02/2019 | 179 | 450,00 |
| Invoice | 01/02/2019 | 1685 | Rand Worldwide | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1686 | Ratto Law Firm | Due Upon Receipt | 01/02/2019 | 179 | 587.70 |
| Invoice Invoice | 01/02/2019 | 1694 1704 | Sac Region Comm To End Homelessness State Street | Due Upon Receipt Due Upon Receipt | 01/02/2019 01/02/2019 | 179 179 | 450,00 10.131.00 |
| Invoice | 01/02/2019 | 1704 | State Street Target Excellence | Due Upon Receipt | 01/02/2019 | 179 179 | 10,131.00 450.00 |
| Invoice | 01/02/2019 | 1713 | Thanh T. Foxx, Inc. | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1721 | Vine Solutions, Inc. | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1725 | Wilney & O'Reilly | Due Upon Receipt | 01/02/2019 | 179 | 450.00 |
| Invoice | 01/02/2019 | 1728 | XEROX | Due Upon Receipt | 01/02/2019 | 179 | 1,000.80 |
| Payment | 01/02/2019 | 3488 | Carol Nygard & Associates | | | *** | -237.90 |
| Invoice | 01/04/2019 | 1735 | California Human Development | Due Upon Receipt | 01/04/2019 | 177 | 916.20 |
| Invoice | 01/08/2019 | 1733 | Integra | Due Upon Receipt | 01/08/2019 | 173 | 990,60 |
| Payment | 03/27/2019 | 183587 | HDR | | | | -426.45 |
| | | | | | | | 120,534.30 |
| | | | | | | | 137,163.83 |
| | | | | | | | |

Total > 90 TOTAL